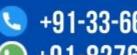


## **CONTACT US**



## +91-33-66236621 +91-8276965885

## **7 COMMON MIND-SETS NEED TO BE** CHANGED IN ORDER TO SCALE YOUR VISIBILITY IN THE MARKET

- They Will Feel Bad If I Follow Up: Effectively follow up with your potential clients without Irritating them.
- My Services Are So Good That Those Will Be Sold Themselves: Don't be overconfident with your product & services; They Should meet customer needs.
- I Should Wait For The Customer To Get Back: Always try to follow up with the customer from where the inquiry is generated or you have sold your services to.
- Sales Goals & Target Create Pressure: Focus on creating a target audience with planning & preparation to achieve your sales goals.
- If I Sale A Lot My Customers Might Not Like Me: Always try to build customer relationships.
- I Am The Best And One And Only Sales Person In My Team: Always try to have a sales team for better engagement and stronger relationships.
- Marketing & Sales Are The Same: When you know the difference between sales and marketing, you know how to support each other to create a successful business.







